

CityFibre Infrastructure Holdings Limited

2024 Mid Year Update

In August, CityFibre announced a long-term partnership with Sky, one of the biggest broadband providers in the UK. The new agreement will see Sky offering its award-winning broadband to customers on CityFibre's nationwide full fibre network from next year.

The agreement with Sky underpins CityFibre's commitment to expand its network to at least 8 million premises as CityFibre accelerates the upgrade of its entire network to 10Gbps XGS-PON, supporting the introduction of an expanded symmetrical multi-gigabit product portfolio for its ISP partners.

In May, CityFibre completed its acquisition of Lit Fibre (Lit) from Newlight Partners. The share-based acquisition, announced in March 2024, accelerates CityFibre's nationwide full fibre rollout by up to 300,000 premises and saw Newlight Partners join as minority shareholders.

CityFibre announced it had delivered a positive EBITDA performance for the full three months ended 31 March 2024, ahead of its target to breakeven in the first half of the year. Quarterly revenues increased by more than 30% year-on-year. The sales performance of CityFibre's Internet Service Provider (ISP) partners continued to improve with customer connections now exceeding 450,000, an increase of 34% from December 2023, with an industry-leading Right First Time (RFT) installation rate currently over 95%.

In January, CityFibre was awarded five new contracts under the UK Government's 'Project Gigabit' scheme, bringing its total to nine contracts, worth almost £800m in subsidies. CityFibre's extensive participation in Project Gigabit has led to a reprofiling of CityFibre's build, densifying the rural areas close to its existing urban assets. These contracts underpin the rollout to over 1.3m premises and will make CityFibre the principal provider of fibre infrastructure in these areas.